



# **TESTIMONIALS**

"At Bernard Trainor + Associates our projects are the result of a team effort.

Above all else we look for passion and a commitment to excellence from the team members. Trees play an integral part and are often the green 'anchor' in our landscape designs so we refer Michael Young and his team at Urban Tree Management to ensure their long term health. We align ourselves with people who add layers of expertise to our designs."

## Bernard Trainor, Bernard Trainor + Associates, Monterey, CA www.bernardtrainor.com

"Urban Tree Management is great. Michael and his team are responsive, knowledgeable, proactive, easy to work with, and will do what it takes to get the job done."

# Andrew Skurman Architects, San Francisco, CA www.skurman.com

"I have known Michael Young of Urban Tree Management for 15 years since I became the director of the Environmental Horticulture program at Foothill College. At that time, Michael began teaching horticultural practices and pruning classes for us. He is one of our most valued instructors, always prepared and always at the top of his game concerning green industry related topics and practices. He is much loved by our students and has proven to be one of our most reliable resources for consulting advice. I cannot say enough good things about Michael and Urban Tree Management."

# Dan Svenson, Director Environmental Horticulture & Design, Foothill College, CA www.foothill.fhda.edu/bio/programs/hort/

"I've worked with Urban Tree Management for over 12 years. Working with Michael Young is like working with the best. He is committed to honesty, quality, and industry leadership. I value Michael as a resource for both myself, and when I need to refer clients to a knowledgeable consulting arborist."

## Brian Standing Sales Representative, Valley Crest Tree Company ISA Certified Arborist WE-7292A VALLEY CREST TREE COMPANY The Tree Growing and Tree Moving Company



"As a Residential Peninsula Architect I have had Michael work on my Projects in Woodside & Carmel (including my own home). I was on the Architectural and Site Review Board for the Town of Woodside. I have seen firsthand how Michael operates and represents his client's needs. He operates with integrity & precision. Michael's fees are reasonable and his service is timely."

### Jim Caldwell, Architect, Woodside, CA www.jimcaldwellarch.com

"As an environmental resources reviewer of development projects and hazard trees for the City of Palo Alto, I work with many different companies. I have found it assuring to review Michael Young and UTM reports and work to be performed, especially on the preservation of a grand specimen tree that helps define our community."

# Dave Dockter www.cityofpaloalto.org/environment/urban\_canopy.asp

"I have relied on Urban Tree Management for more than 15 years to care for my large variety of old and young trees. I am a faithful fan of UTM because each of my trees is pruned artfully, and like a good haircut, you don't really notice the pruning because the trees look so beautifully natural. They are absolutely professional and reliable."

### Client: Mike and Carol Danaher, Crescent Park, Palo Alto

"Successful Landscape maintenance requires a dedicated team of professionals. Urban Tree Management provides a critical role as part of a successful team. It has been our great pleasure to work with UTM over the decades to help provide the best horticultural care available. Between the knowledge of Michael Young and the clean and efficient services provided by his staff we are pleased to endorse their services."

Brian Koch Terra Ferma Landscapes, S. San Francisco, CA p: 650.952.5659 | 415.929.0333 | m: 415.716.5320 www.tflandscapes.com urban**tree**management

"Peninsula Custom Homes, Inc. has worked successfully with Michael Young and Urban Tree Management on several large projects. We have always appreciated Michael's energetic approach to his work as well as the level of talented workers he brings onto his projects. The tangible results of his work can be seen on many of the most beautiful estates on the Peninsula."

## Richard Breaux, Chief Executive Officer, Peninsula Custom Homes, Foster City, CA P 650-574-0241 | www.pchi.com

"Urban Tree Management worked for the prior owner of our property and has continued to take care of our Horticultural needs since we bought the property several years ago. Michael Young and his team have done all maintenance on our trees and also installed some very large olive trees that required the use of a crane. Michael and his team have been very proactive on preventative care and have provided immediate service when we really have needed it including when a nearby tree fell on our property and caused extensive damage. We could not be happier with the quality, integrity and professionalism of Urban Tree Management."

#### Client: Mike and Loren Gordon - Palo Alto, CA

"Urban Tree Management has helped us keep the delicate balance between human and natural habitat allowing us to enjoy the beauty of our Heritage Oaks but maintain a safe environment for our home and property. We have established a regular program of maintenance and disease prevention specific to our property which Urban Tree Management administers at timely intervals. This allows us to spread the cost over time while keeping our trees healthy and happy."

#### Client: DT – Woodside, CA

"Michael Young has shown outstanding motivation to provide the best scientific treatments to save trees by attending National and International conferences and workshops during the past 15 years. We met at one in Salt Lake City in the early 90's and have continued to swap ideas. He even flew out to visit our operation. We hope to see more people tap into his great skills."

# Rolf Briggs, Owner, Tree Specialist, Inc., Certified and Consulting Arborist, Boston MA www.treespecialists.com

urban**tree**management

"As an Architect I worked with Urban Tree Management on a well forested property in the Palo Alto Mountains. This project required us to preserve Heritage Oaks as well as work with Cal-Fire, the neighbors, Landscape Architect and owners to resolve complex development issues. Michael provided excellent service & we look forward to working with him again."

## Robert Kahn, Architect, New York, NY www.kahnarch.com

"Peterson Architects regularly consults with Michael Young and Urban Tree Management for our projects which often involve heritage trees and new tree installation. His expert services have turned out to be critical to the success of our projects."

# Bob Peterson A.I.A., Peterson Architects, Palo Alto, CA www.petersonarchitects.com

"Michael Young has worked with our office on numerous projects over the years. He has helped us on many different types of issues, from providing arborist reports for municipal permit submittals, to evaluating the health and needs of specific trees on our projects, to undertaking the aesthetic pruning of trees. He is particularly good in dealing with the needs of California's native oaks, and has provided services for our client's oaks that include safety assessments, root collar excavation, cabling of tree limbs, and preventative disease treatments. His work has not been limited to working on existing trees, however - he has also worked closely with us to help select large native Manzanitas for a project in the Peninsula hills, evaluated existing Manzanitas on site for disease, and advised on Sudden Oak Death (SOD) control and evaluations."

# Suzman & Cole Design Associates, Landscape Architects, San Francisco, CA www.suzmancole.com

"In our arena, the clientele we service are intelligent, educated, demanding, with high expectations. So we require companies that we partner with to be experts in their field, timely and well respected in their profession. Michael Young and his firm, Urban Tree Management, meets and exceeds all these requirements."

Steve Farrell, CEO, Farrell Company, Los Altos, CA www.thefarrellco.com



"We have had the chance to work with Michael Young and Urban Tree Management on several high profile jobs. The level of expertise and knowledge that Urban Tree Management brings to the table is unsurpassed. Michael Young has always been timely and professional and has helped us deal with many tricky issues. Michael knows and understands the needs and concerns of his clients."

## Chris Loops, President, Palo Alto Building Company, Palo Alto, CA www.paloaltobuildingcompany.com

"My clients rely on me to refer the best resources to them to protect the beauty and value of their gardens. I rely on Michael and Urban Tree Management to protect the health and vitality of the trees in their gardens. A property's trees contribute hugely to a garden's beauty as well as the property's value. Urban Tree Management has been a fantastic partner in the care of my clients' trees from the start of by business 9 years ago. Michael has great knowledge and client communication skills. Michael and his crews are personable, discreet and always professional."

#### Nancy Shanahan, Sycamore Designs, Woodside, CA

"Urban Tree Management unfailingly provides us with the exceptional expertise and service that our discriminating clientele relies upon us to deliver. Their artistic pruning, diagnostic, and maintenance services are second to none. Their reputation among municipalities, arborists and green industry professionals is unquestioned, which is precisely why we use their consulting services for all of our assessment reports and permit submittals. Through our experience gained over 30 years as a custom landscape contracting company, we believe their unique combination of professionalism, artistry, knowledge and service to be an unparalleled value proposition for, both, our customers and our company. In a demanding and competitive environment, we consider Urban Tree Management to be a benchmark company."

Frank Manocchio & Richard Nolan, Principals Land Escapes, Redwood City, CA P 650-364-0333 urbantreemanagement

"We have been working with Urban Tree Management for approximately 10 years. The company comes to our home about every six months and we find the crew to be professional, well trained, and fast moving. Michael and his office staff are quick to respond when we need a special service or have a question. Our trees are certainly better groomed and healthier than they were before Michael's care and it is our plan to continue to use his services indefinitely."

#### Client: Michael W. Wilsey - Atherton, CA

"Urban Tree Management has been caring for our many trees in Woodside since September 2007. We hold several fund raising and social events in our yard every year. Tree health and safety is a critical element in the yard. Urban Tree Management has put our trees on a maintenance schedule that allows us to always have our trees looking 100%. Their preventative maintenance plan makes our trees look beautiful while also helping to insure their safety. Urban Tree Management is always stopping by to check in on our trees, is responsive to any questions that arise between visits and is constantly thinking ahead to make sure issues don't arise unexpectedly."

#### Client: Don Listwin and Hilary Valentine – Woodside, CA

"After three years collaborating with Michael on projects, I am happy to recommend him and his firm, Urban Tree Management. He combines extensive tree knowledge and the ability to understand clients' needs with that rarest of qualities: a talent for balancing the two. Michael's skill at reconciling what is best for the trees with what is best for the client, not to mention what will best realize the designers' vision, is impressive. This in conjunction with his consistent professionalism and timeliness, makes Michael a please to work with."

L. Janecki, ASLA, Joni L. Janecki & Associates, President, Santa Cruz, CA www.jlja.com